

INVESTOR PRESENTATION

Q1 FY2022



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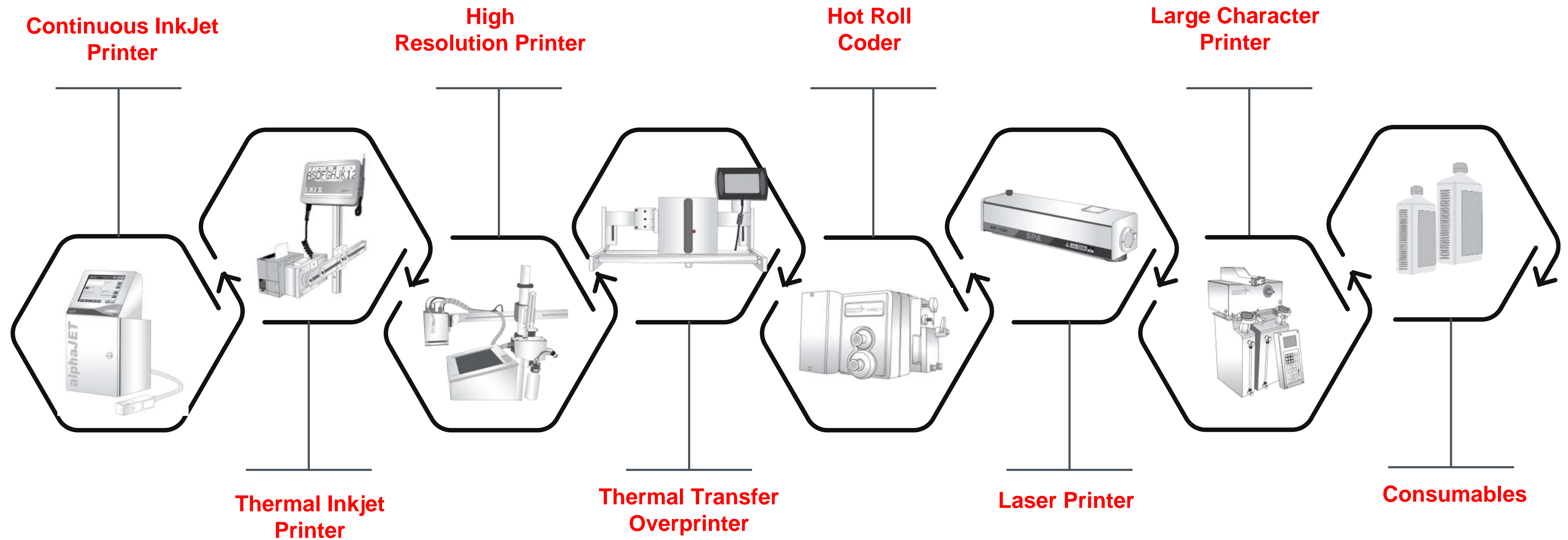
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Way
Forward

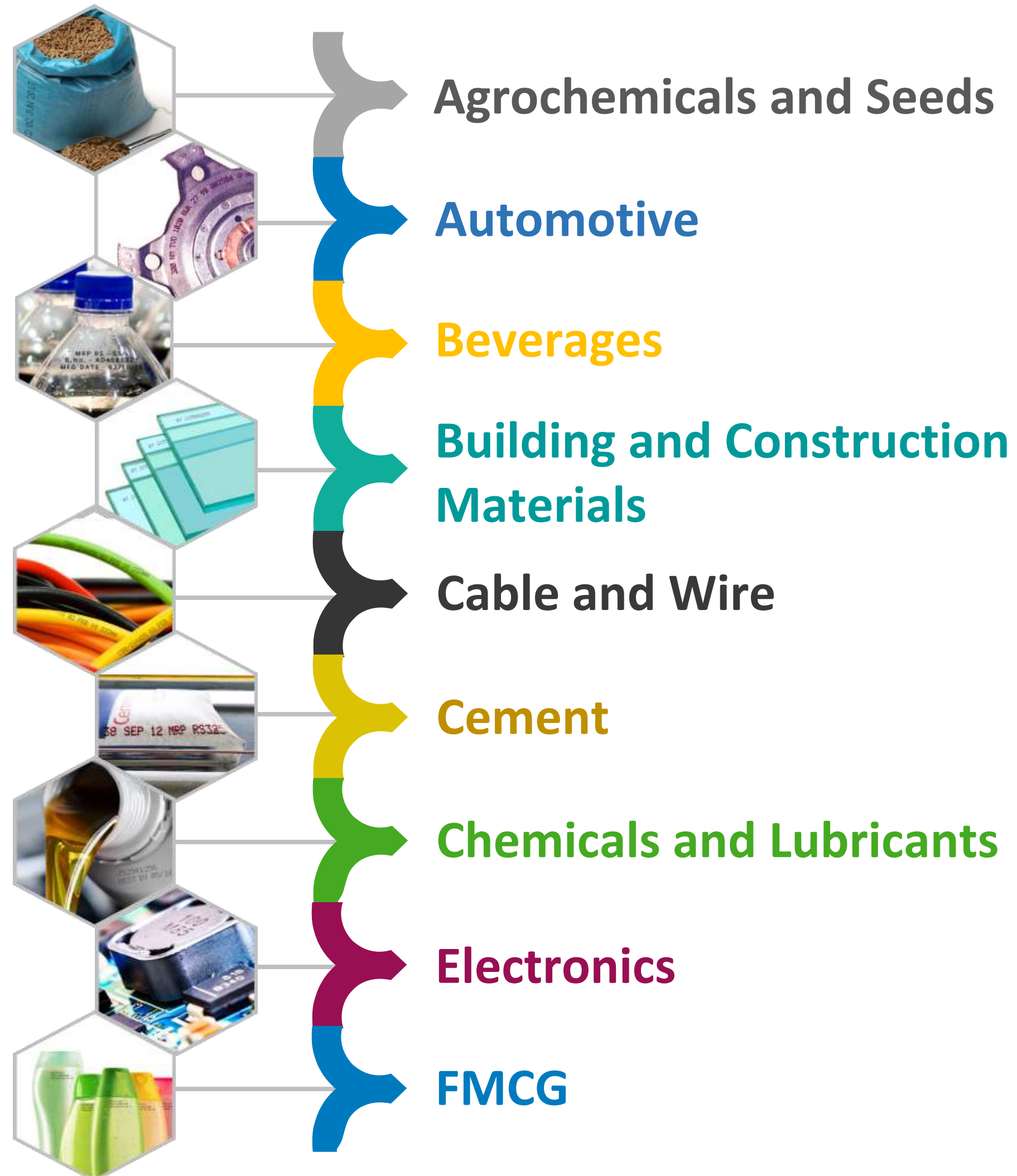
Control Print has **over 30 years of operational experience** in the Indian coding and marking industry. With over 360 field staff and two state of the art factories, we are India's strongest and most reliable partner to you our customers.

Our representatives tailor their purchase advice based on your needs as a customer.

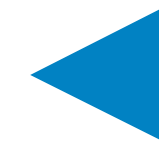
We are committed to ensuring that with Control Print you the customer will have one less thing to worry about.



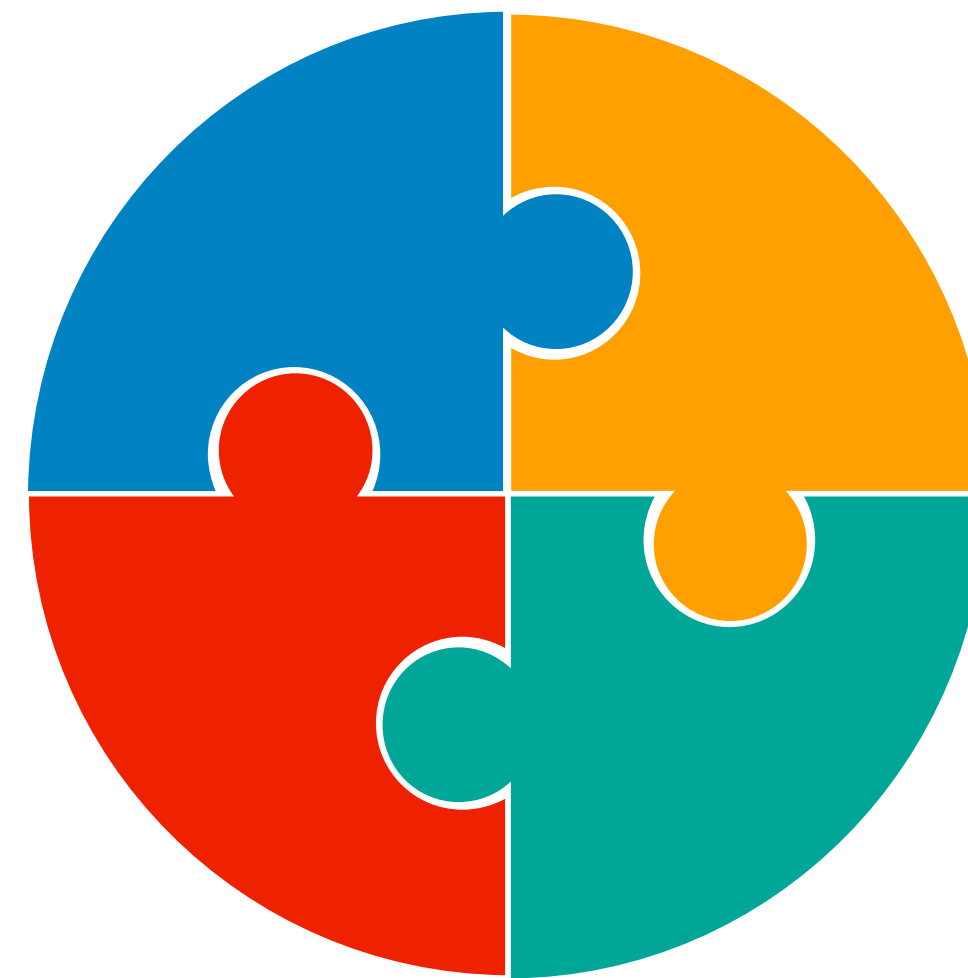
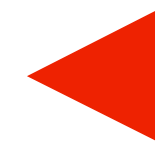




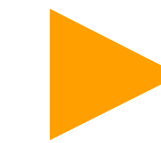
Crisil re-affirms
credit rating
at 'A'



Only integrated
"Make in India"
manufacturer



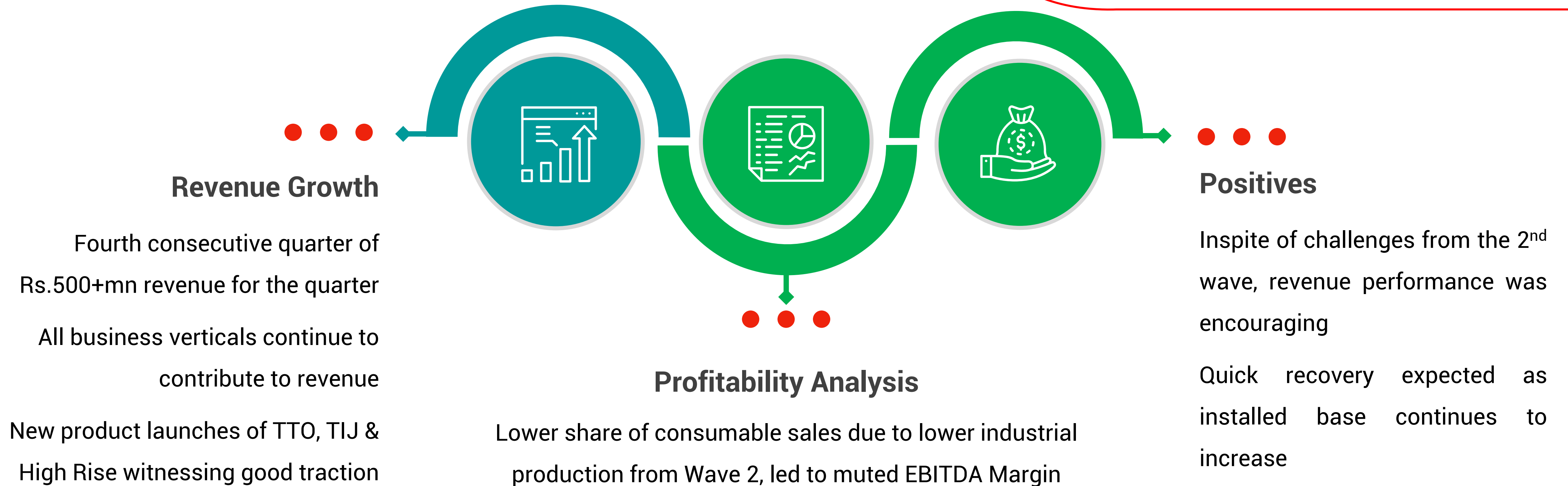
Installed base of
printer crosses
13,000 mark



Company maintains
Top 1000 position
as per market cap on NSE



QUARTER PERFORMANCE HIGHLIGHTS



Sectoral view

The company continues to **dominate in** wood and pipes sector while FMCG sector **picking up**
Control Print is providing solutions to customers to help protect their (customer's) products against counterfeits

Brief Financials for the quarter



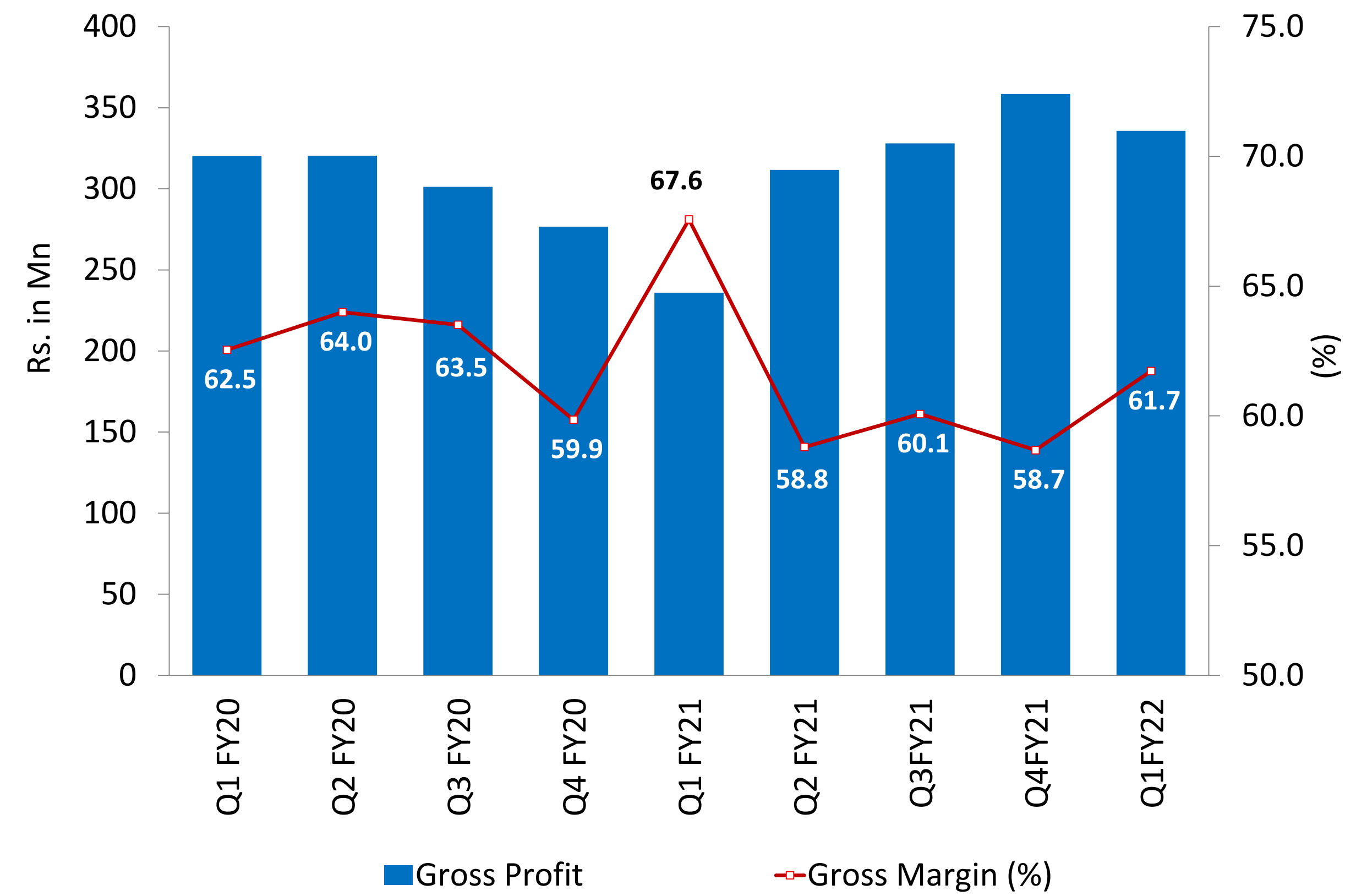
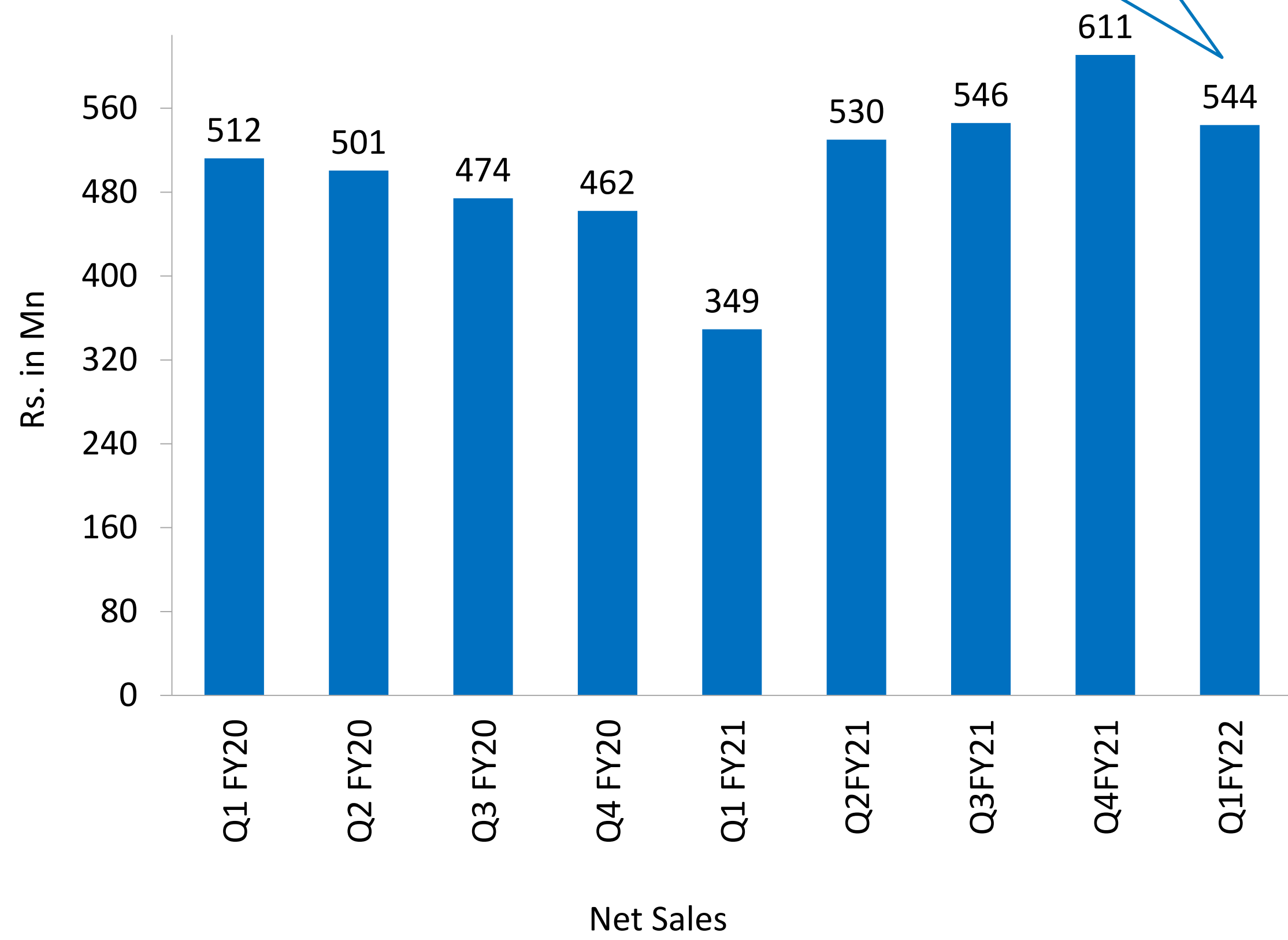
Particulars (Rs mn)	Q1FY22	Q4FY21	Q1FY21	YoY (%)	FY2021	FY2020
Net sales	543.9	610.8	349.2	55.8%	2036.9	1,949.2
Gross Profit	335.8	358.5	235.9	42.3%	1251.0	1,218.5
<i>Gross margin (%)</i>	<i>61.73</i>	<i>58.68</i>	<i>67.57</i>		<i>61.42</i>	<i>62.5</i>
EBITDA	118.2	152.3	84.9	39.2%	498.2	461.0
<i>EBITDA margin (%)</i>	<i>21.73</i>	<i>24.94</i>	<i>24.31</i>		<i>24.46</i>	<i>23.7</i>
EBIT	86.9	130.4	64.1	35.6%	383.0	382.1
PBT (excl. exceptional)	85.6	128.5	60.3	42.0%	370.9	373.5
PAT (excl. exceptional)	57.2	107.2	55.1	3.7%	311.8	309.3
<i>PAT margin (%)</i>	<i>10.51</i>	<i>17.56</i>	<i>15.79</i>		<i>15.3</i>	<i>15.9</i>
Exceptional (loss)/gain#	31.6	0.1	21		(17.9)	(42.9)
EPS(Rs) (excl. exceptional)	3.50	6.57	3.38	3.7%	19.09	18.94
Dividend per Share (Rs.)	-	Final: Rs 4.5	-		Total: Rs 8.5	Total: Rs 8.0

#Exceptional items for Q1FY22 - for the quarter ended June 30, 2021 includes Rs. 31.57 mn (Credit) being Gain on sale of office premises and assets located at Vasai (Maharashtra) and Rs. 0.06 mn (Credit) towards the changes in fair value of Investments Including profit on redemption of units in Mutual Fund routed through Profit & Loss Account.

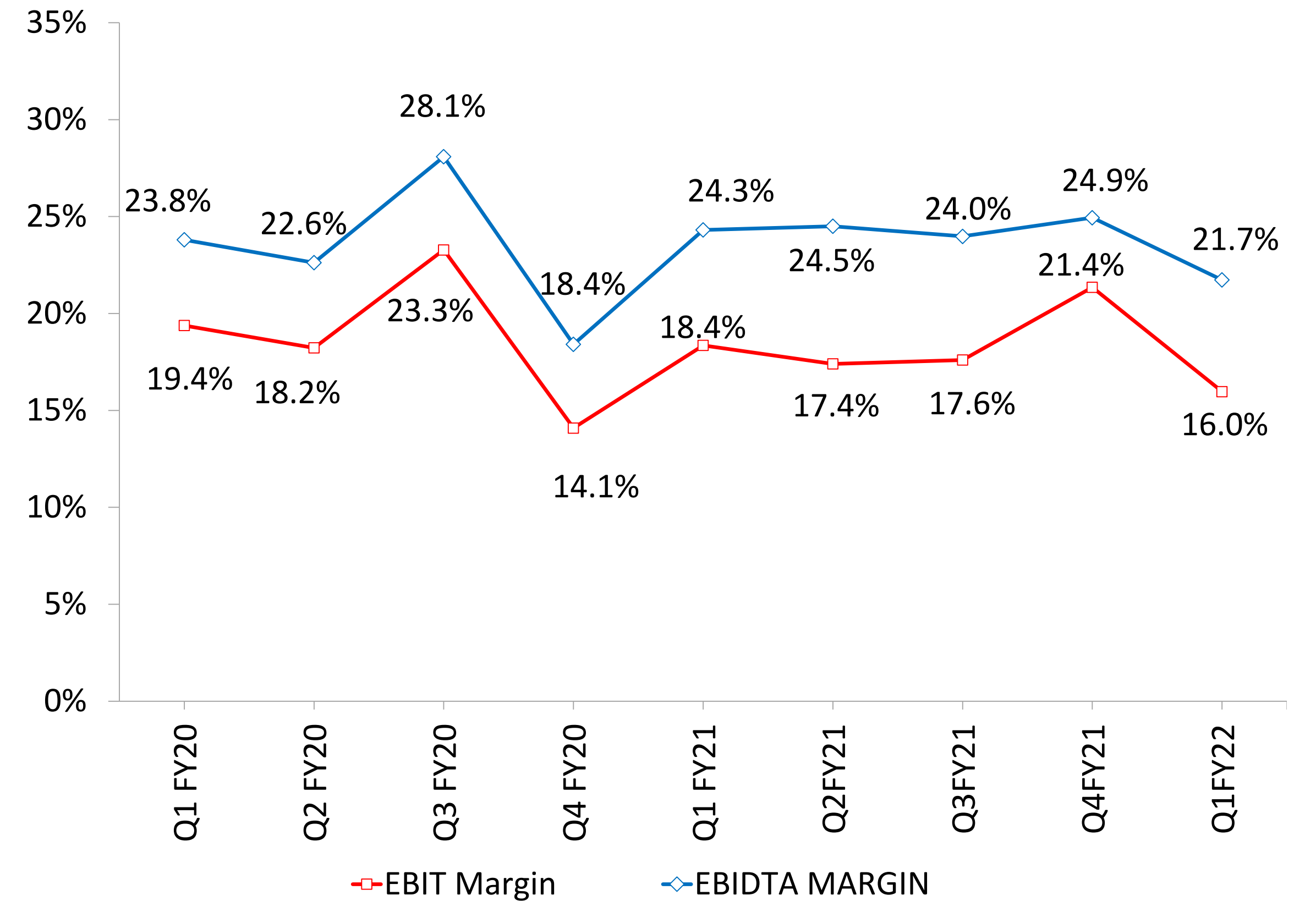
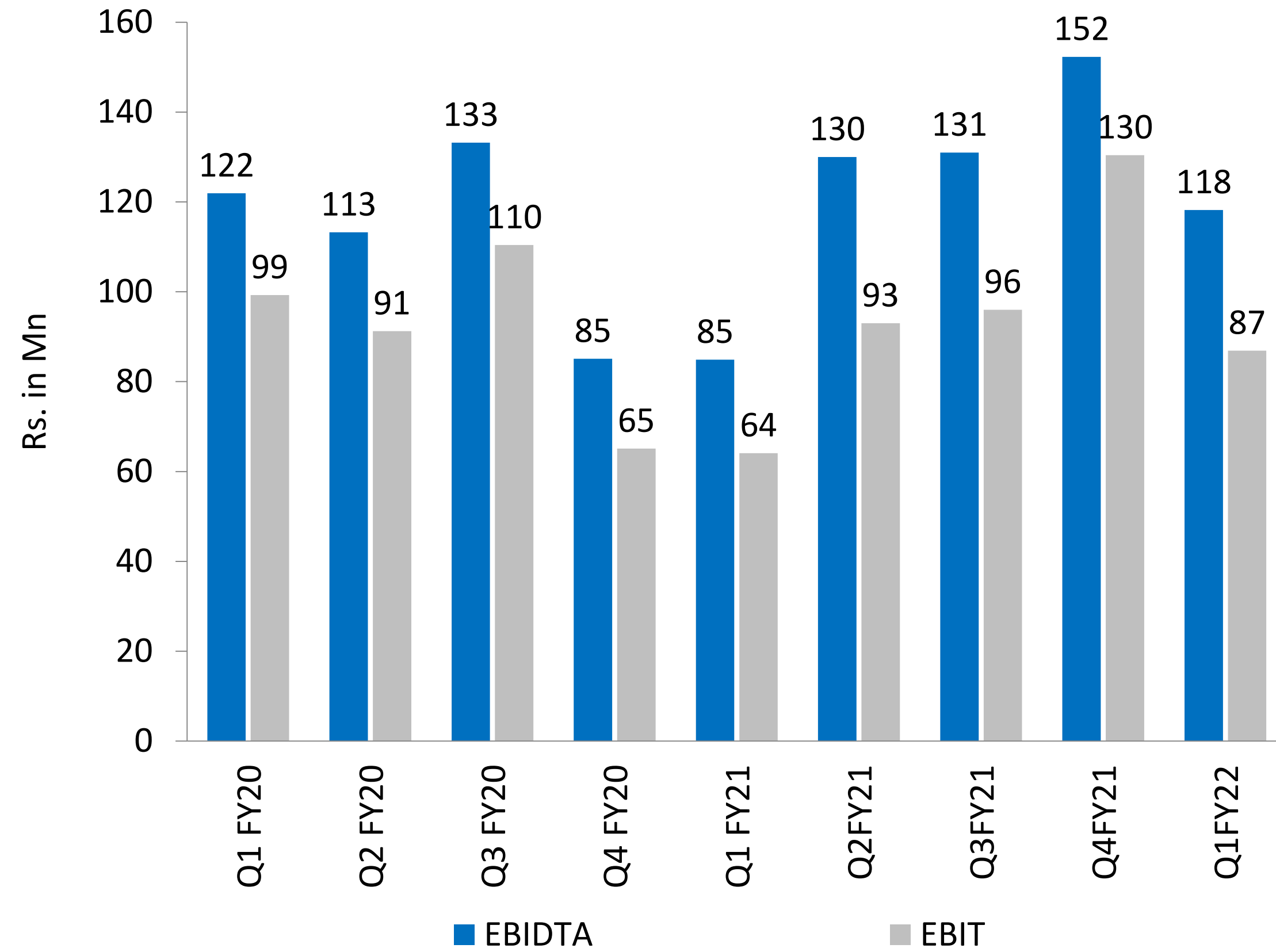
Synopsis of Quarterly Performance (1/2)



Continued Rs 500+ mn quarterly revenue run rate



Synopsis of Quarterly Performance (2/2)



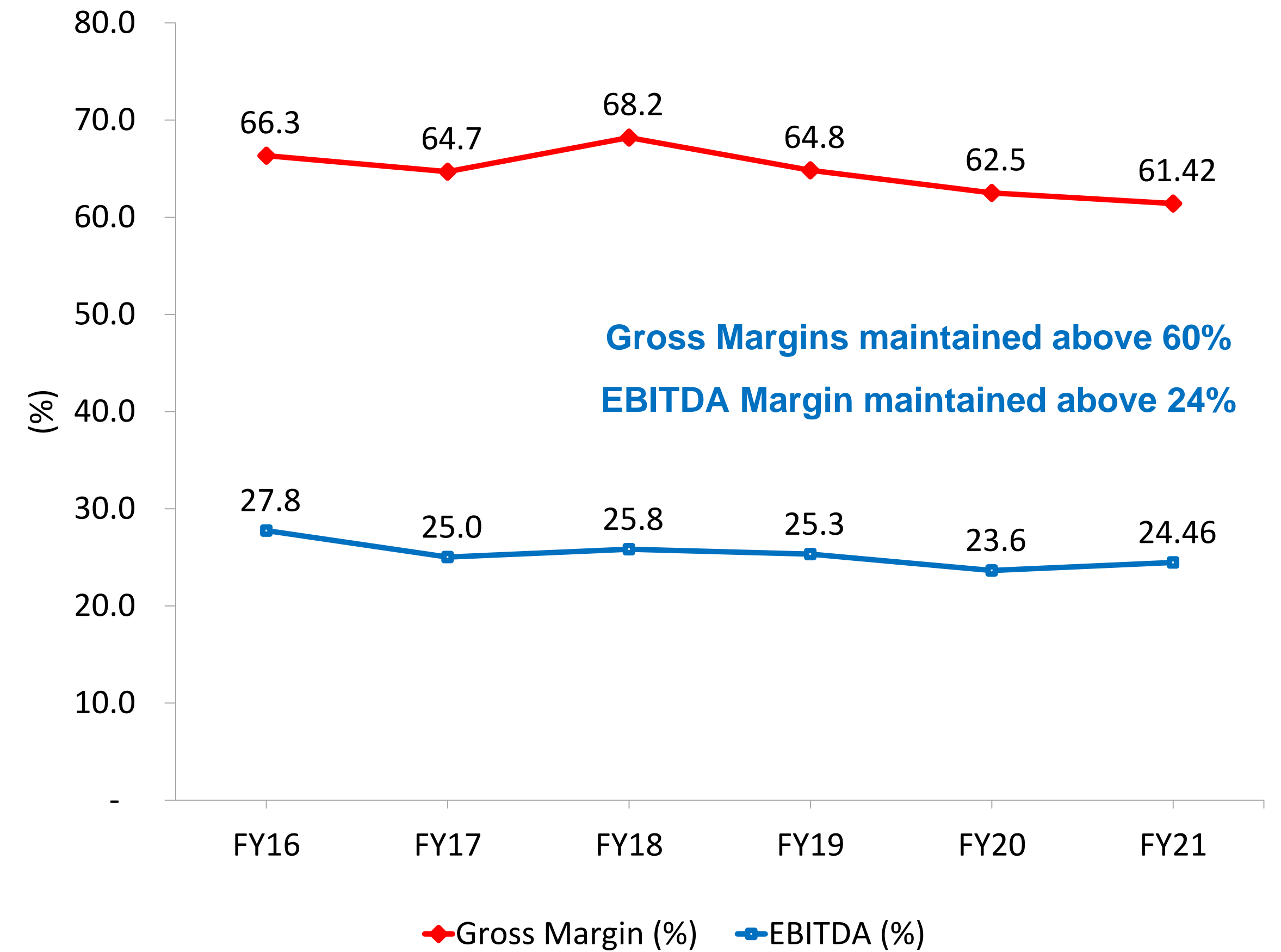
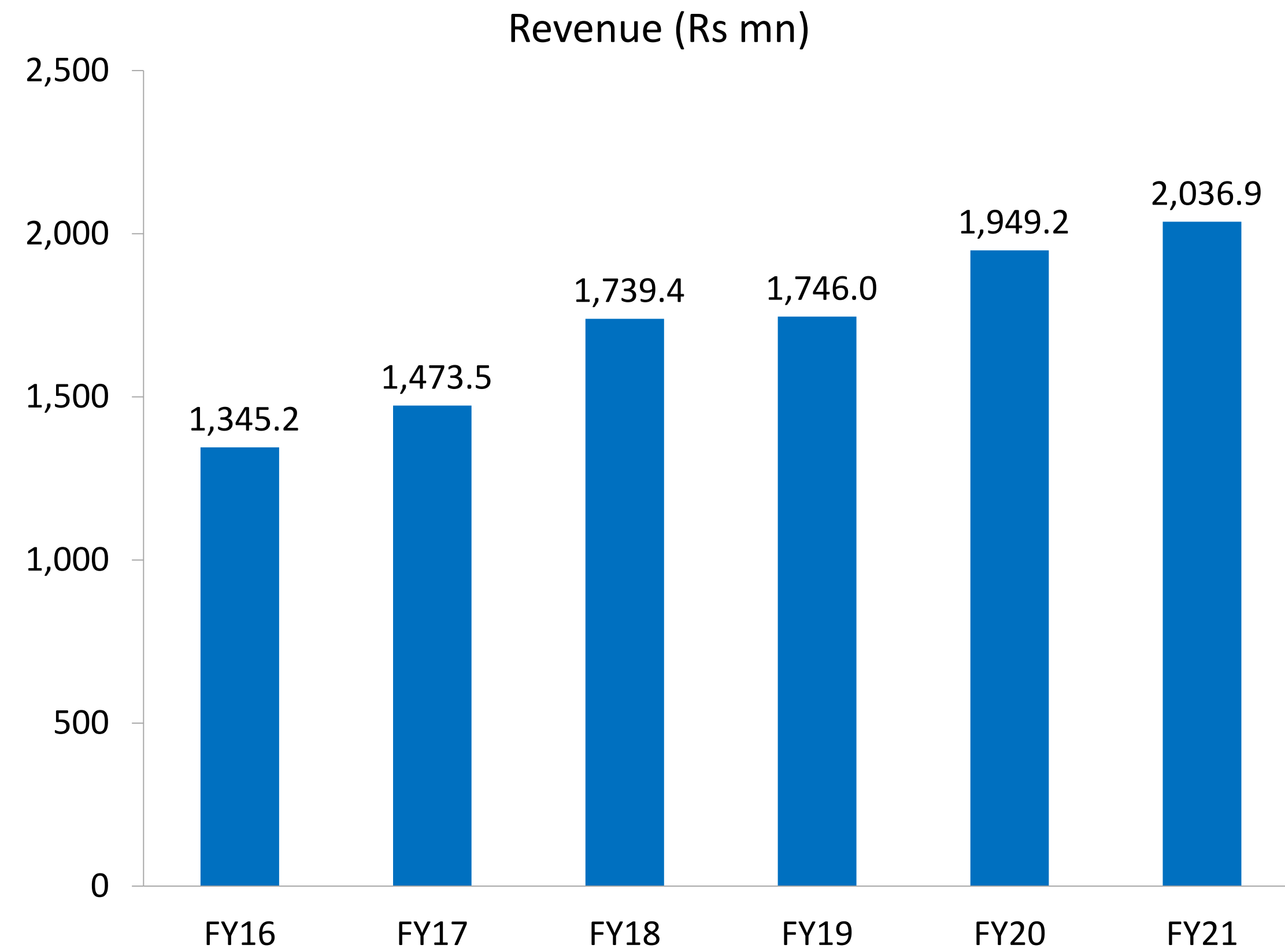
ANNUAL PERFORMANCE HIGHLIGHTS

Annual Profit & Loss Statement

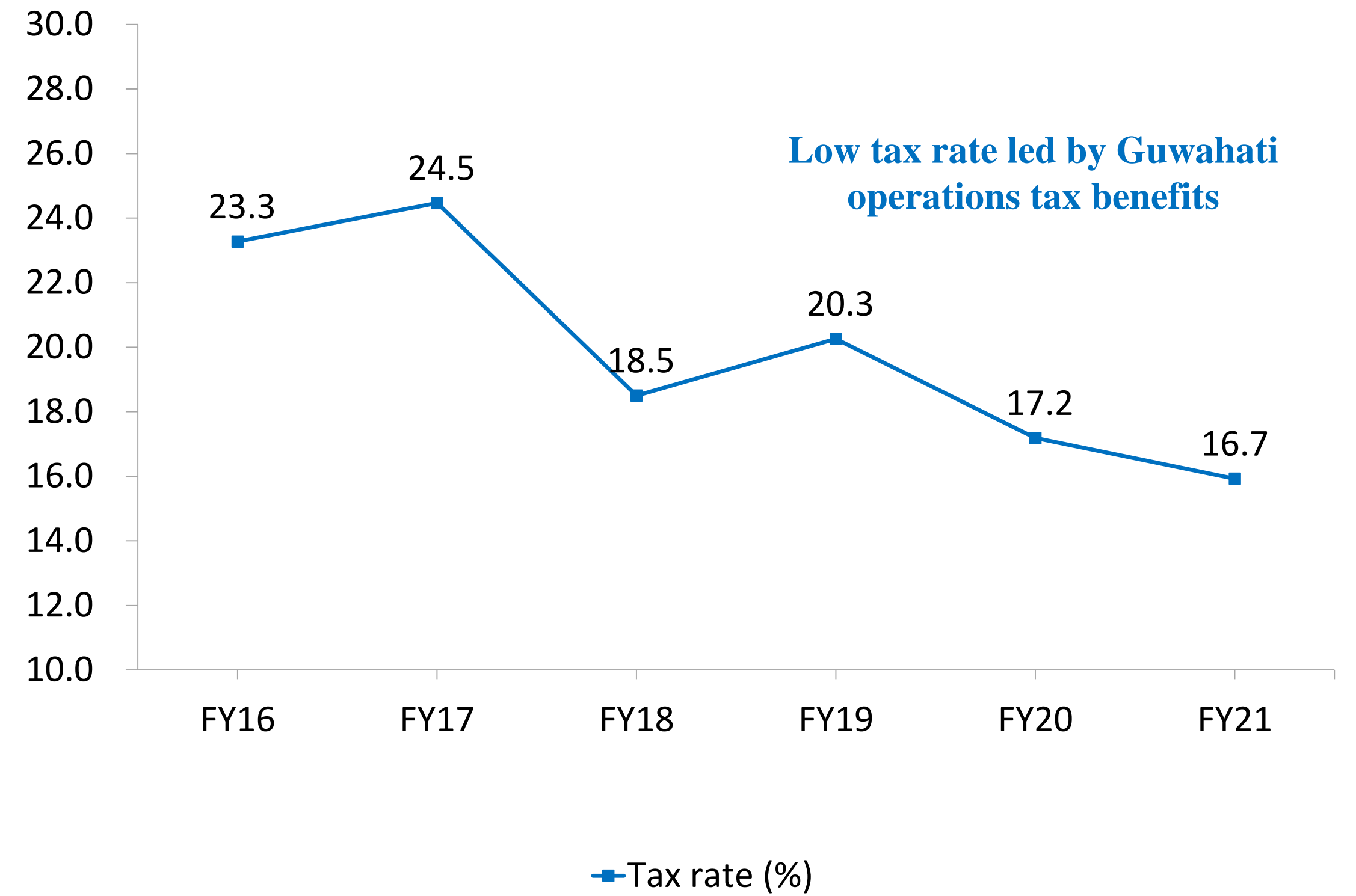
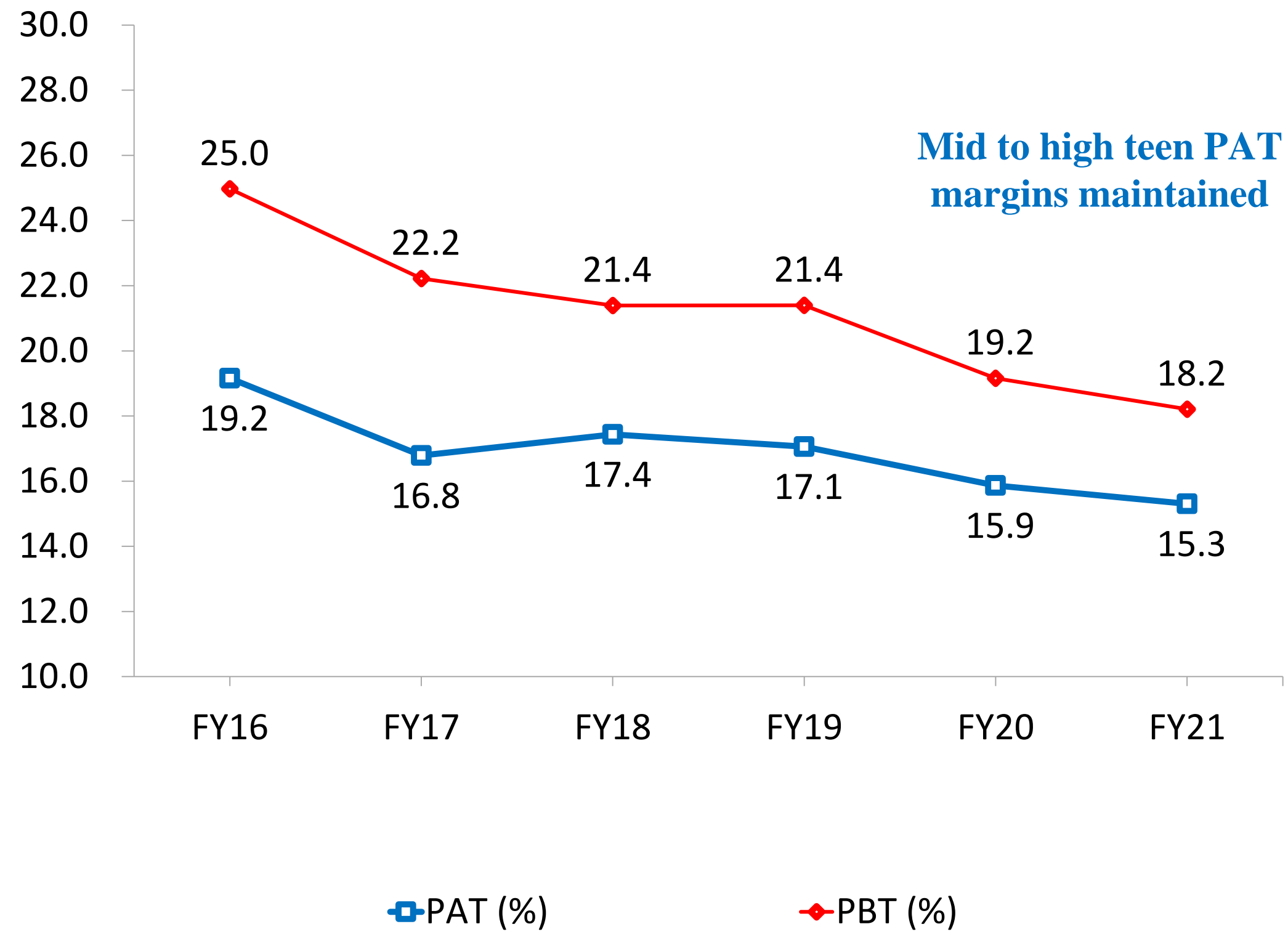


Particulars (Rs mn)	FY17	FY18	FY19	FY20	FY21
Net sales	1,473.5	1,739.3	1,746.0	1,949.2	2036.9
Gross Profit	953.2	1186.3	1132.0	1218.5	1251.0
<i>Gross margin (%)</i>	<i>64.70</i>	<i>68.21</i>	<i>64.84</i>	<i>62.51</i>	<i>61.42</i>
EBITDA	382.6	501.6	399.8	461.0	498.2
<i>EBITDA margin (%)</i>	<i>25.96</i>	<i>28.84</i>	<i>22.90</i>	<i>23.65</i>	<i>24.46</i>
EBIT	351.9	437.5	333.9	382.1	383.0
PBT (excl. exceptional)	341.3	424.5	331.2	373.5	370.9
PAT (excl. exceptional)	261.2	355.6	255.5	309.3	311.8
<i>PAT margin (%)</i>	<i>17.73</i>	<i>20.44</i>	<i>14.63</i>	<i>15.87</i>	<i>15.3</i>
Exceptional (loss)/gain	(0.4)	(39.3)	45.0	(42.9)	(17.9)
Adjusted EPS(Rs) (excl. exceptional)	14.1	16.9	21.2	13.7	19.09
Reported EPS(Rs) (incl exceptional)	12.6	19.3	18.4	16.3	18.00
Dividend per Share (Rs.)	6.0	6.5	6.5	8.0	8.5
Dividend Payout (%)	48%	34%	36%	50%	47%

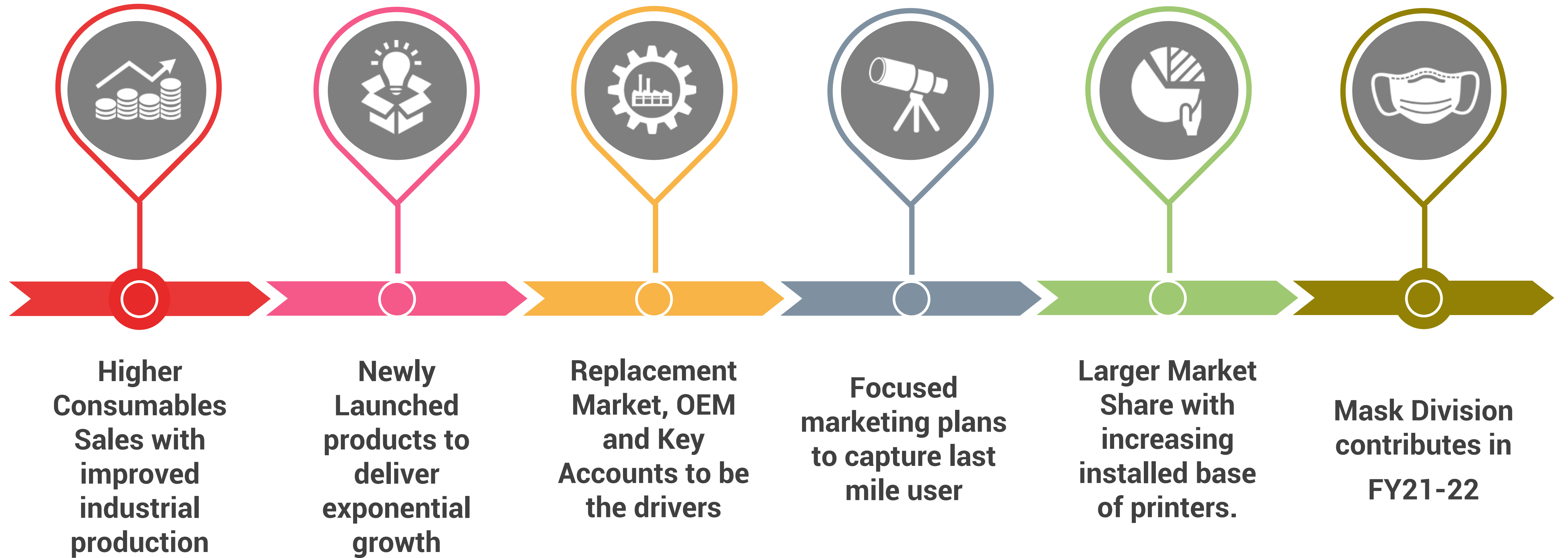
Synopsis of Annual Performance (1/2)



Synopsis of Annual Performance (2/2)



WAY FORWARD





THANK YOU

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